100 Years of Sustainable Community Development in Central Tokyo:





Unprecedented CBD sustainably built upon Public-Private Partnerships



Tatsuo Nishimoto Deputy General Manager Urban Development Promotion Department Mitsubishi Estate Co., Ltd.





- **13** Stations **20** Lines, including Bullet Train across Japan
- **19** Companies listed in "Fortune 500"
- 92 Companies listed on the Tokyo Stock Exchange

Consolidated revenue of these companies 135 trillion Yen,

that is **10%** of Japan's total corporate revenue

120	ha
1.7	Km Wide
104	Landowners
107	Buildings
4,000	Companies
230,000	Workers 2



Exemplary Development with Social Mission



1890 - 1920s

1st Stage, Phase 1

Japan's first Rental Office District.

Creation of economic infrastructure

for modern Japan.

Western-Style Urban Development.







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1920s – 1940s

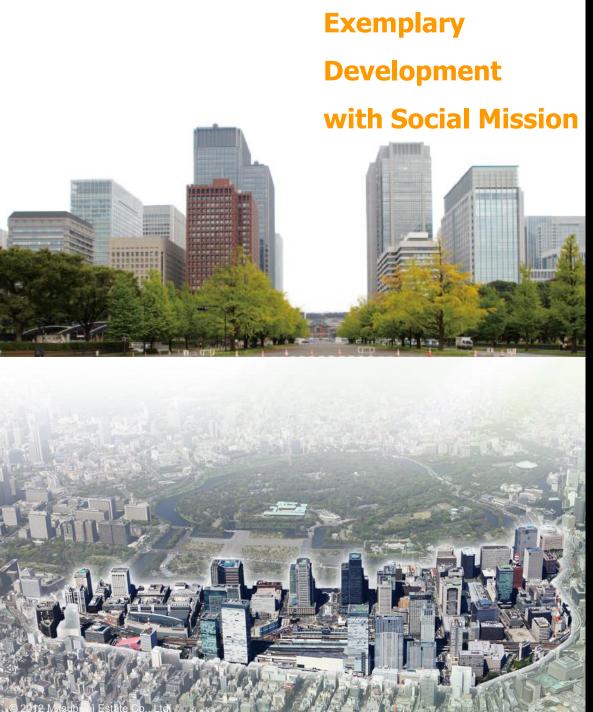
1st Stage, Phase 2

Redevelopment for transformation into "functional" high-rise structure. Agglomeration and Expansion.

1950s – 1970s

2nd Stage

Redevelopment for higher buildings. Demanded huge supply of offices for Postwar powerful Economic Boom.



1998 – 2007

3rd Stage, Phase 1

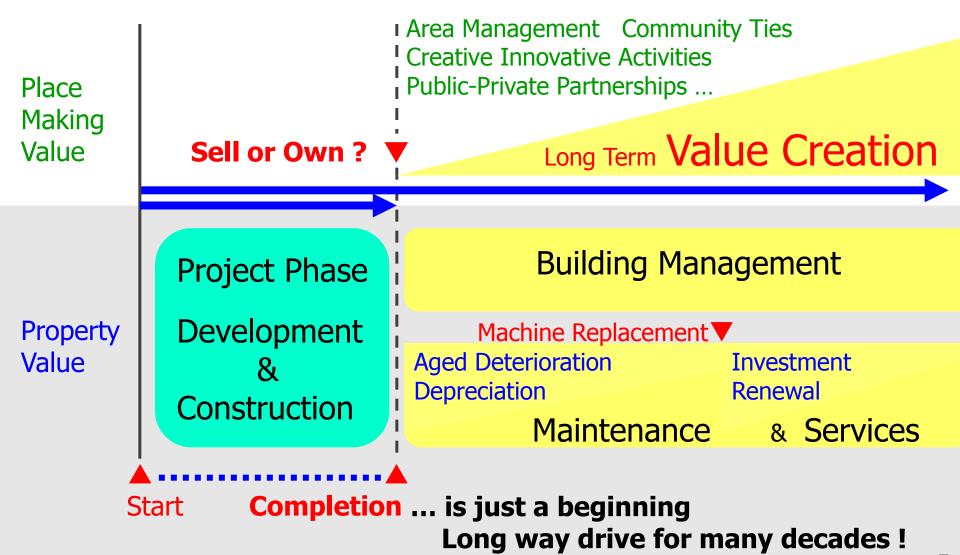
Redevelopment for "Skyscrapers" Strengthen "PPPs" Multifunctionality for "Place-Making" Grand reform for "Smart Growth"

2008 – 2017 3rd Stage, Phase 2 Economically & Environmentally Balanced redevelopment. "More" Sustainable Development "Eco-Compact City" & "Smart Shrink"

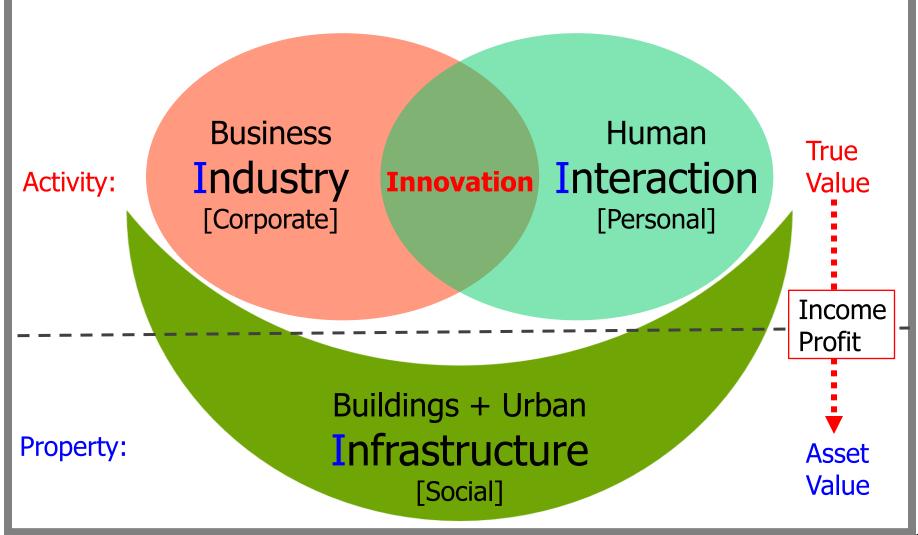


How does Urban Developer

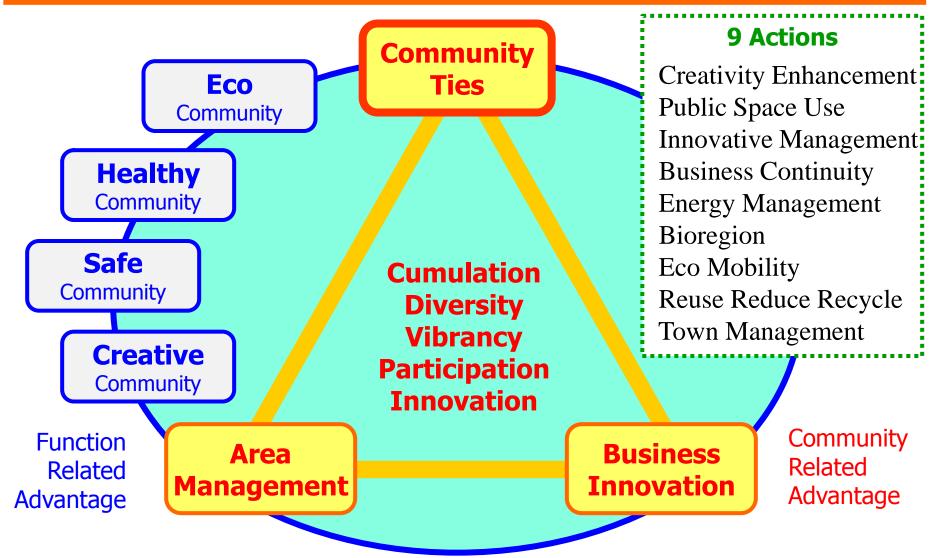
Sustain or Increase Areal Property Value?

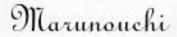


" 3 - I " to create **Innovative** Urban Structure



Marunouchi as Sustainable Community





Essences of Place Making to take initiatives as "Asian Headquarters"

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1 Sustain Premier Central Business District

•••• the key to Restructure & Diversify Marunouchi **3rd Stage from 1998** Incremental *** Sustainable Development**



Attracting visitors from Japan & abroad every day of the year.



Creating settings for interactive exchange.



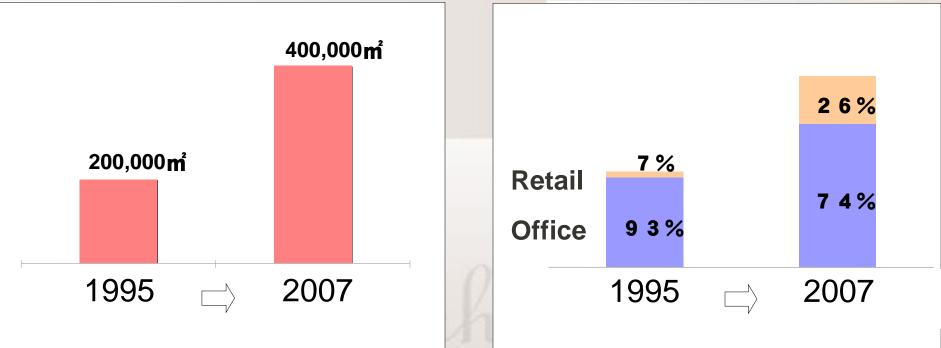
Improving infrastructure for advanced communication.

Achievement of the First Decade

6 Former Buildings vs 6 New Buildings
New Retails added to all 6 projects
Lettable Floor Area has doubled
Operating CF has tripled

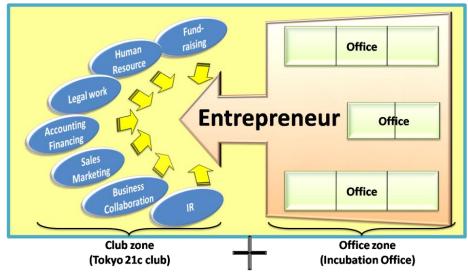
Lettable Floor Area

Retail / Office Space Ratio



EGG JAPAN

EGG JAPAN "New Business Creation Scheme"



Tokyo 21c Club 560 Entrepreneurs, Investors, Professionals & Experts, etc.



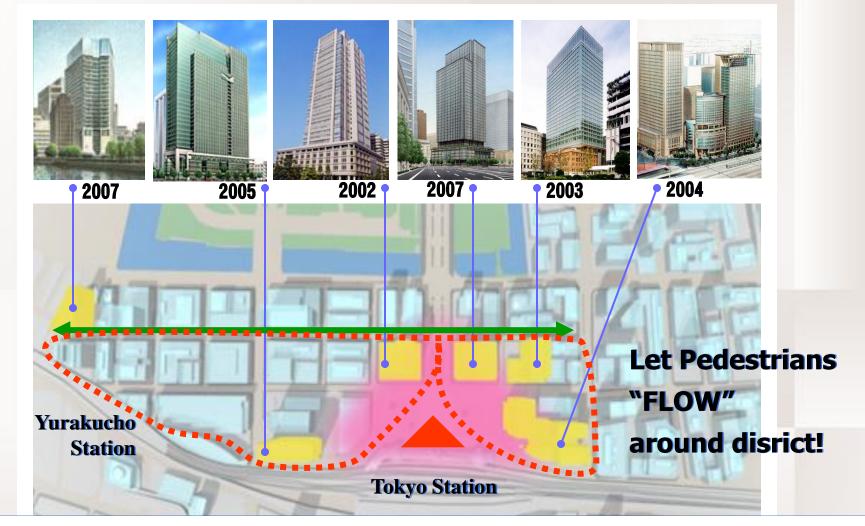


Business Development Office





Achievement of Phase I (The first decade)



¥500 billion Investment (US\$5 billion)

6 New Buildings, Renovations & Pedestrian Network

Marunouchi Naka-dori The main street in **1964**

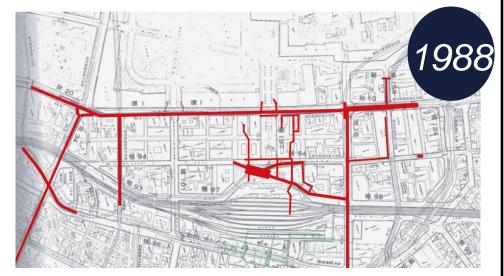
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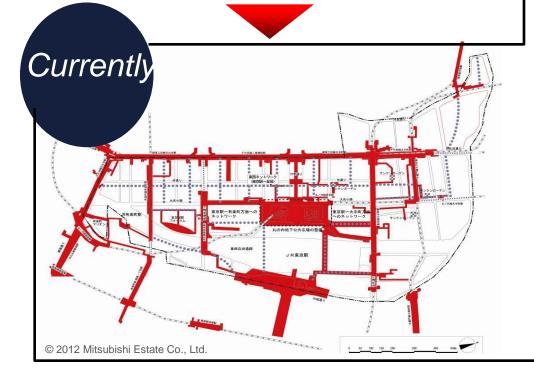
Street Improvements

Marunouchi Naka-dori The main street in **2013**

"Urban Living Room" not for passing, stay to enjoy

Underground Pedestrian Network Improvements









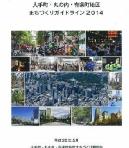


2 Unprecedented Public-Private Partnerships

Public & Private Sector

Advisory Committee on Area Development (1996)

+ Tokyo Metropolitan Government + Chiyoda City + East Japan Railway



PPP Agreement Development Master Plan

City Planning

Guidelines (2000)

Redevelopment Project Council (1988)

60 Private Sector (now 89)

Area Management Association

(2002) Nonprofit Organization

Association for Creating Sustainability in Development (2007)

Environmental Considerations

Balancing Contribution & Deregulation



Original 1914

Preservation & Restoration

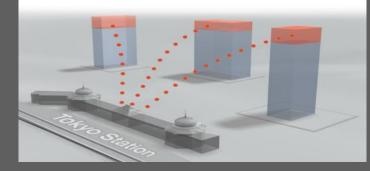
Tokyo Station

Post War : Temporary Mended Roof

2012 : Restoration to the Original



Floor Area Ratio Transfer System



Adopting "FAR Transfer System" to earn restoration costs

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4 Irreplaceable Place Making for QOL

Various Seasonal Event under Area Management



Street Gardening Show



La Folle Journee au Japon



Arts Festival



Illuminated Streets



Street Performers

The Pink Ribbon 18

Various Supports & Facilities for **QOL** in the District



Jazz Club



Health Club & Gym

nternationa Hospital



Day Nursery

66th 66th Areal Baseball Tournament



International Medical Clinic



Urban Tourism



Medical Clinic for Women

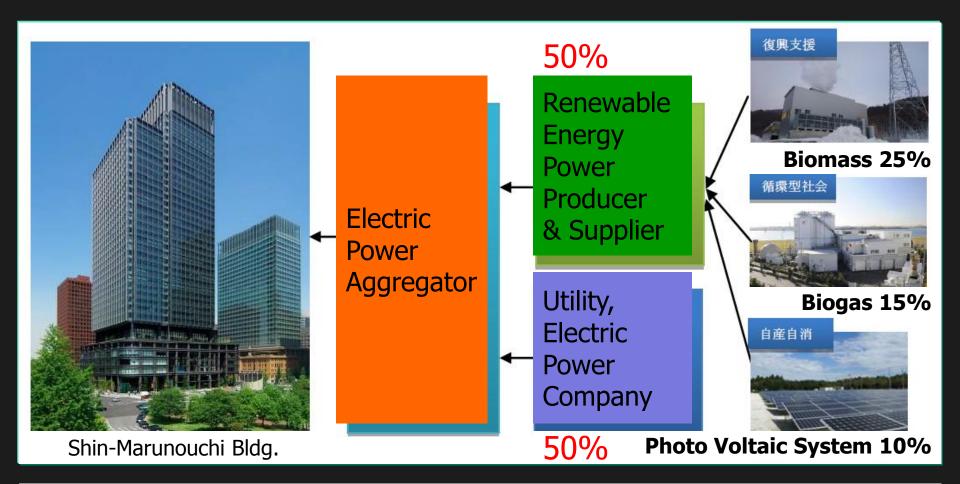


Walking Tour with Volunteer Guide



Renewable-Energy-Based Power Generation

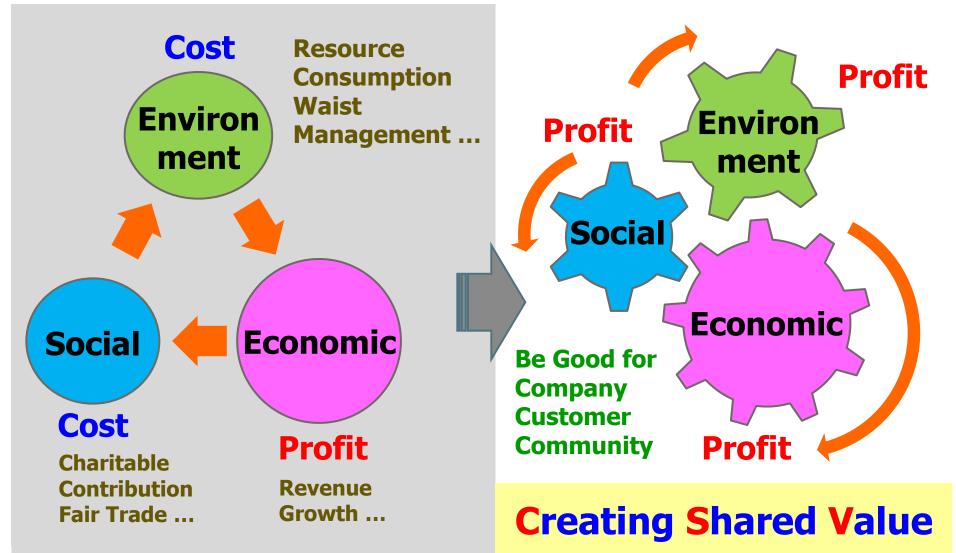
Direct Green Power from Distant Sources



Pay less than buying 100% from Utility CSV scheme

Gear Triple Bottom Line

to let the Sustainable Community goes on



6 Safety + Resilience + Business Continuity



Flood Prevention Plate



Disaster Prevention

New Buildings can continue <mark>stay safe</mark> at any huge level of the **Earthquake**



Drills for Rescue





Seismic Damping Devices



Emergency Pumping Facility



Emergency Power Generator

Emergency Food & Supplies

Reasons to be in Marunouchi

that Maximize Value of Long-Term Holding Assets

Strong & Sustainable CBD

Diversity & Creativeness

Public Private Partnerships

Area Management for QOL

People Driven Community

Marunouchi



