

# PPP Infrastructure Projects with Japan



**Tokyo, Japan  
November 2014**

## Infrastructure investment

**Worldwide**

**\$2,300B/year**

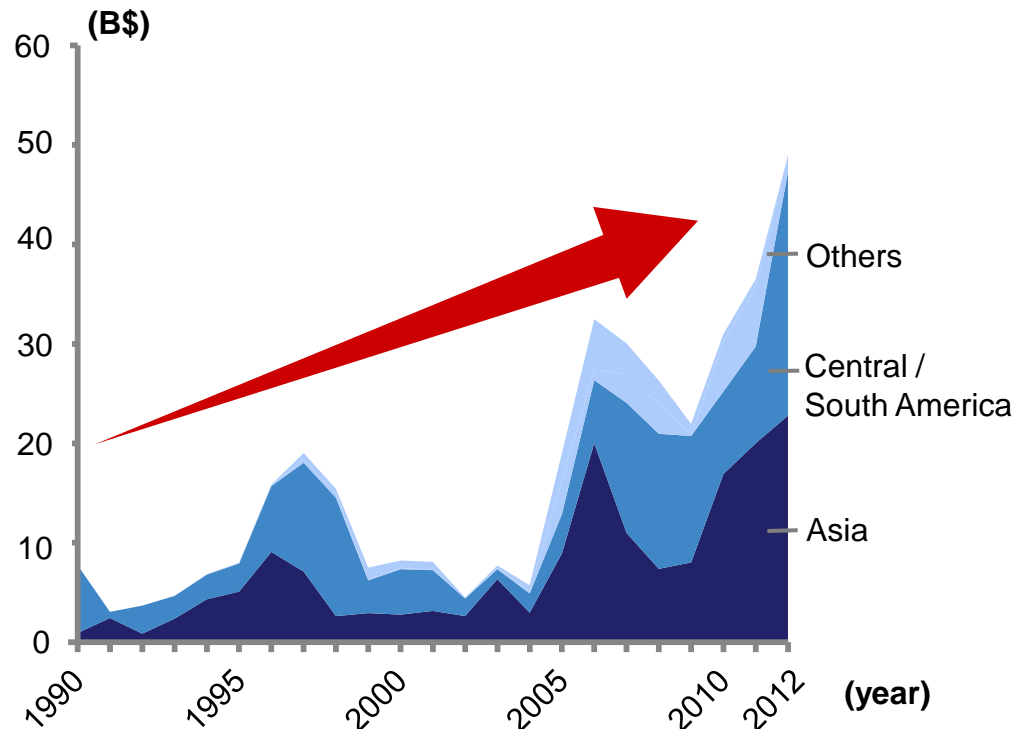
Source: OECD (2006, 2011)

**Asia**

**\$800B/year**

Source: ADB (2009)

## Transport PPP investment



Source: World Bank

**PPP becoming key method for infrastructure development**



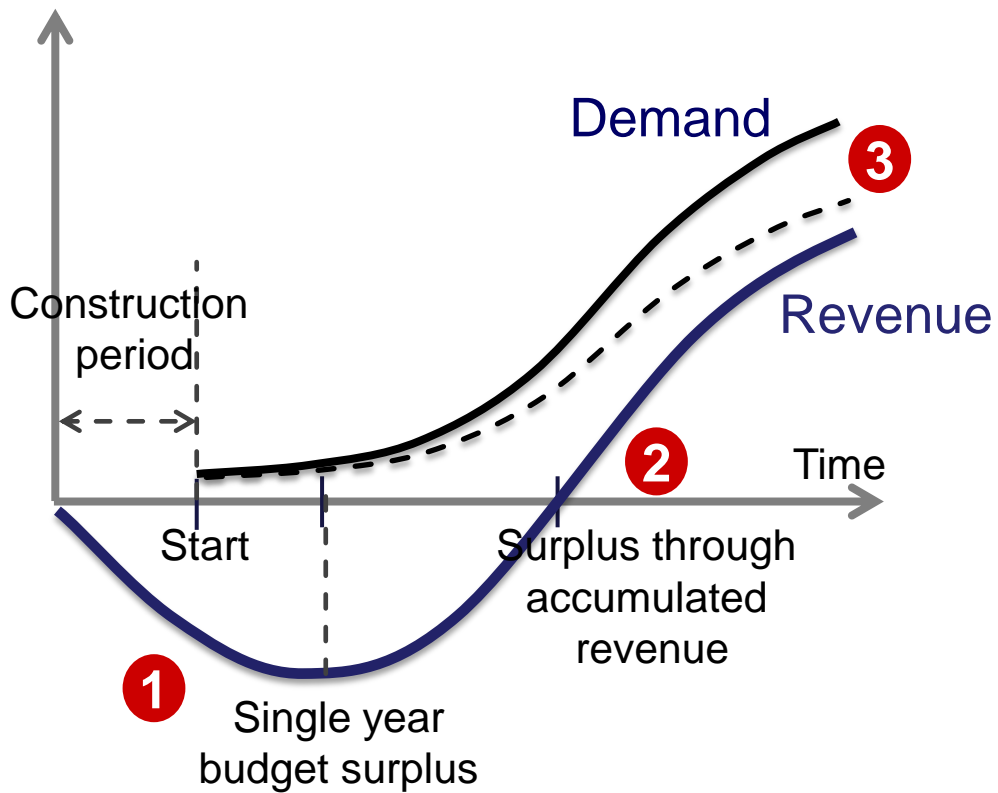
**Safety**  
**Reliability**  
**Life cycle cost**  
**Env. performance**



**“Japan Solutions” ready for use**

## Infrastructure project revenue generation

## Risk of Infrastructure project



**1**

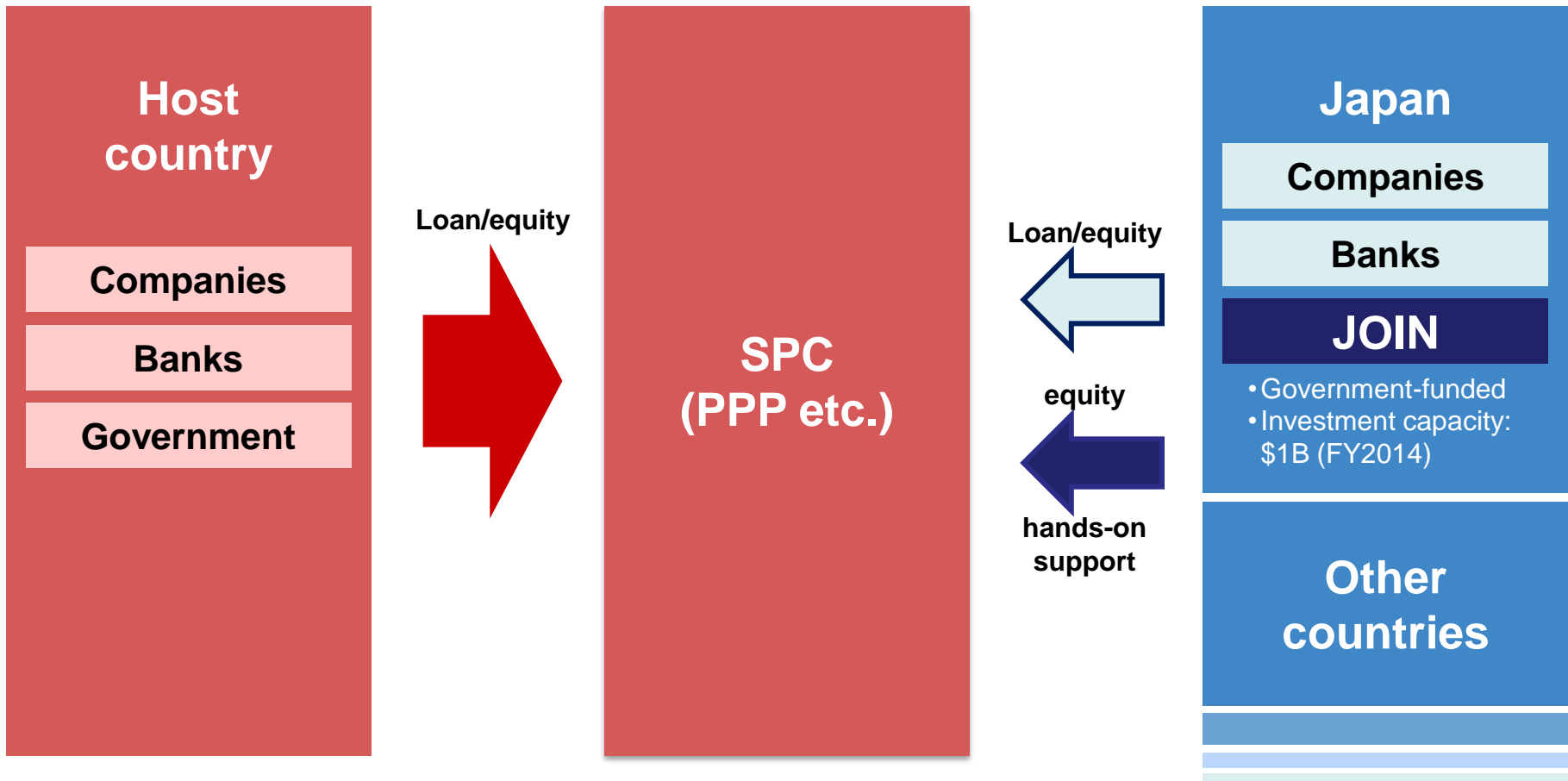
**Large initial costs**

**2**

**long-term investment revenue**

**3**

**demand risk**



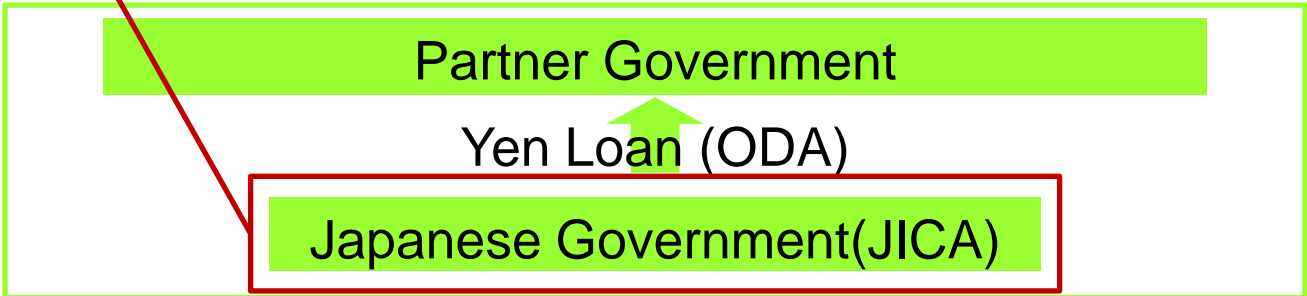
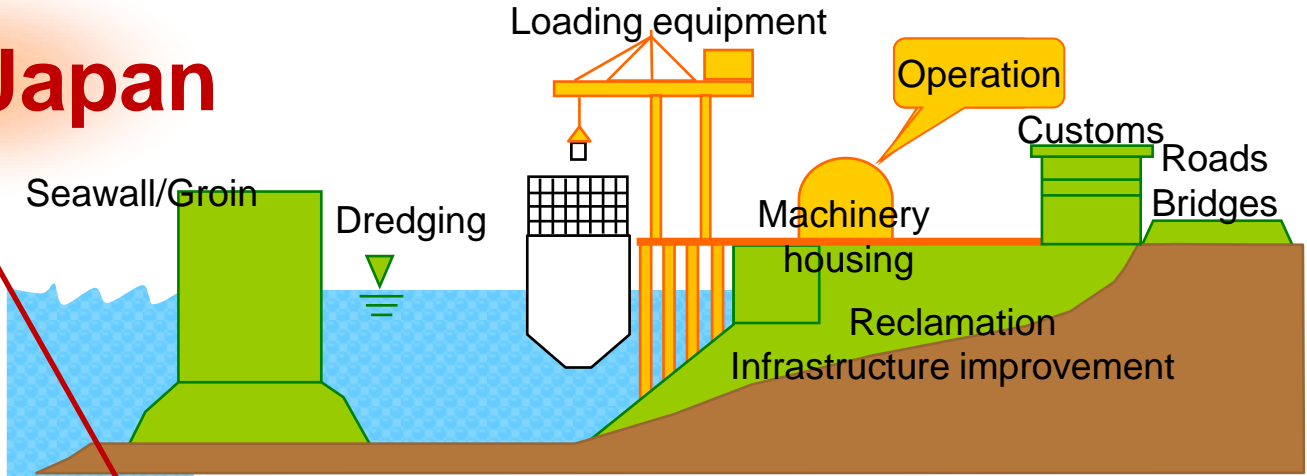
New government-funded agency — established in 2014.Oct.20

Japan Overseas Infrastructure Investment Corporation  
for Transport & Urban development (**JOIN**)



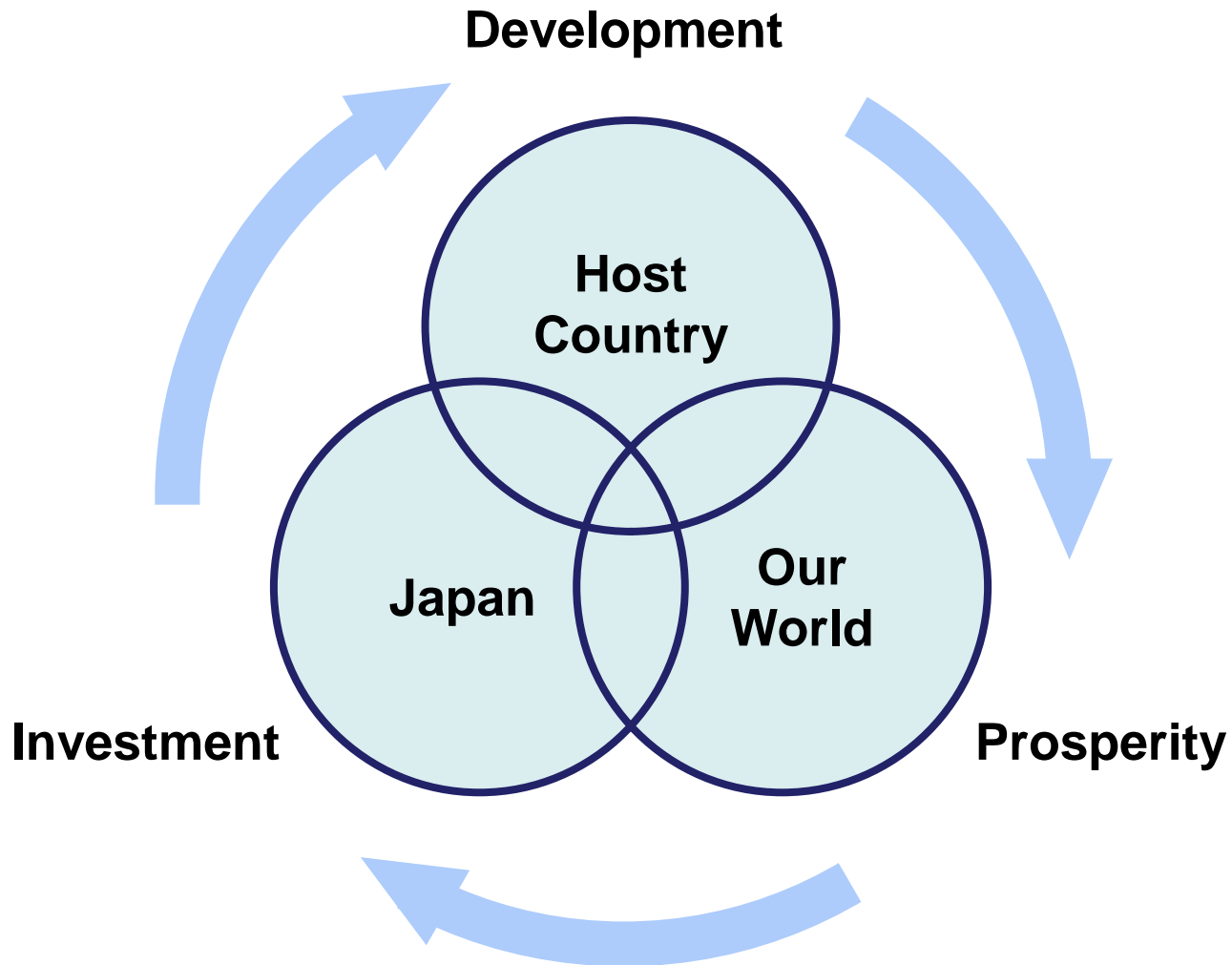
Private

## Team Japan



Public

# “Triple-Win” proposal



Good for you, good for us, good for all

# Why PPP with Japan?

**1**

**Three-in-one  
package**

- ✓ Offering hardware, software, and finance in one package

**2**

**Local  
benefit**

- ✓ Creating jobs for local people
- ✓ Developing human resources through O&M know-how transfer

**3**

**Long-term  
commitment**

- ✓ Supporting project operation
- ✓ Improving bankability with equity finance (JOIN)

**Japan as your partner — for our common future**



# Thank you.

