

September 6, 2016

Planning Division, Civil Aviation Bureau

## The Bidding and Selection Procedure for the Private Sector Outsourcing of the Operation of Takamatsu Airport has been started

~To make Takamatsu Airport more user-friendly~

MLIT, with the aim of achieving the utilization promotion and service improvement of Takamatsu Airport by making full use of private know-how, has decided to outsource the operation of Takamatsu Airport to the private sector starting from April 2018, and has developed its “Application Guidelines” etc. which sets forth the outline of bidding and selection procedure.

The private sector outsourcing of the operation of Takamatsu Airport is the very first private consignment arrangement in Japan in the case of relatively small-sized local airports. (Annual number of passengers: approx. 181,000 in 2015)

We aim to invite new air routes and improve customer services as well as to attract inbound tourists and LCC demands by making full use of private know-how through integrated operation of the runway and the passenger terminal by a private enterprise.

### 1. Outline of the business

- Administrator: Minister of Land, Infrastructure, Transport and Tourism
- Duration of business: For a maximum of 55 years (initial 15 years + optional extension within 35 years, possible extension due to force majeure, etc.)  
Ref. (Sendai Airport): Max. 65 years (initial 30 years + optional extension within 30 years, possible extension due to force majeure, etc.)
- Scope of business: Operation of the airport, passenger terminal, car parking lot, etc.
- Business system: The government selects an operator through public offering.

The operator conducts an integrated operation of the runway and the passenger terminal.

The government sets the right to operate public facilities and receives the consideration for the operation right from the operator.

### 2. Holding the explanatory meeting on the Application Guidelines etc.

The explanatory meeting on the Application Guidelines etc. will be held on Thursday, September 15, 2016.

As for details of the explanatory meeting and the application, please refer to the Exhibit.

### 3. Receipt of questions on the Application Guidelines etc. and publication of answers

We will accept questions concerning the matters stated in the Application Guidelines etc. during the period from Friday, September 16, 2016 10:00 to Tuesday, November 1, 2016 15:00.

As for the submission method and so on, please refer to the Exhibit.

### 4. Schedule (tentative)

- December 9, 2016: Deadline for submission of First Screening Documents
- Around January, 2017: Notice of result of First Screening
- Around June, 2017: Deadline for submission of Second Screening Documents
- Around August, 2017: Selection of Preferred Negotiation Right Holder
- April 1, 2018: Airport Operating Business Scheduled Commencement Date

#### **【Contact Information】**

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**The explanatory meeting, Receipt of Questions and Publication of Answers on the Application Guidelines etc.**

**Holding the explanatory meeting on the Application Guidelines etc.**

- Date: 14:00 on September 15, 2016
- Place: Common Meeting Room A, 10th Floor, Central Government Building No. 3, 1-3, Kasumigaseki 2-chome, Chiyoda-ku, Tokyo
- Application: If you desire to participate in the Explanatory Meeting, please send the application form specified in the Forms and Directions by the application deadline to the Bidding Advisors by email, and submit the original application form at the Explanatory Meeting place. No applications will be accepted at the Explanatory Meeting place.
- Contact(Bidding Advisors): Takamatsu Airport Team, Infrastructure Advisory Group  
Ernst & Young ShinNihon LLC  
(Email: takamatsu-airport@shinnihon.or.jp)
- Application Deadline: No later than 13:00 on Wednesday, September 14, 2016.
- Notes: Participants in the Explanatory Meeting shall bring the Application Guidelines etc.  
Participants shall refrain from taking photographs or recording by video camera.

**Receipt of questions on the Application Guidelines etc. and publication of answers**

(i) Receipt of questions

- Receiving period:
  - 1st Period From: 10:00 on Friday, September 16, 2016  
Until: No later than 15:00 on Thursday, October 6, 2016
  - 2nd Period Until: No later than 15:00 on Tuesday, November 1, 2016
- Submission methods: Questions concerning the Application Guidelines etc. shall be briefly stated in the question form specified in the Forms and Directions and the form shall be sent by email.  
If the questions contain any content (such as special techniques and know-how) which would infringe on the rights, competitive position, or other reasonable interest of the submitter if the questions are disclosed, the submitter shall make a statement to that effect.  
The question form shall be prepared in Microsoft Excel format and the company name and the name, department, telephone number and email address of the submitter shall be filled in. The question form shall be submitted to the Bidding Advisors.

Questions sent other than by email will not be accepted.

\*Please fill in the question form in Japanese.

- Contact(Bidding Advisors): Takamatsu Airport Team, Infrastructure Advisory Group  
Ernst & Young ShinNihon LLC  
(Email: takamatsu-airport@shinnihon.or.jp)

(ii) Publication of answers

If the State deems necessary, it will publish questions concerning the Application Guidelines etc. and the associated answers (excluding those which would infringe on the rights, competitive position, or other reasonable interest of the submitter as so stated by the submitter upon their submission) by the scheduled publication date of answers on the website of the Civil Aviation Bureau of the MLIT and by other appropriate means.

In order to deal with all questions fairly, the State will not provide answers directly to the person who submitted the corresponding question.

Scheduled Publication Date of Answers: Friday, November 18, 2016

\*The answers will be provided in Japanese.