資料 9 カタール水インフラセミナー配付資料



أشفال ـ هيئة الأشفال العامة PUBLIC WORKS AUTHORITY ASHGHAL

3rd Meeting of the PPP Council for Overseas Water Infrastructure

16th February, 2012

هيئة الأشغال العامة PUBLIC WORKS AUTHORITY

Ashghal Vision and Mission





Our Mission

"Deliver and manage state-of-the-art, sustainable world class buildings and infrastructure that fulfill the Qatar National Vision 2030"

Our Vision

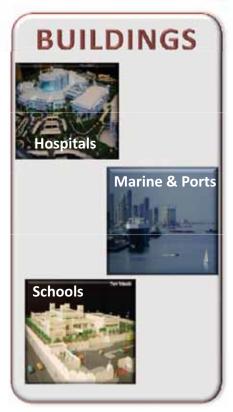
"In 2016 Ashghal will be a dynamic, responsive and customer centric organization that creates shared value for all stakeholders through outsourcing and partnership with the world's best"

Gaining an appreciation of our investment portfolio









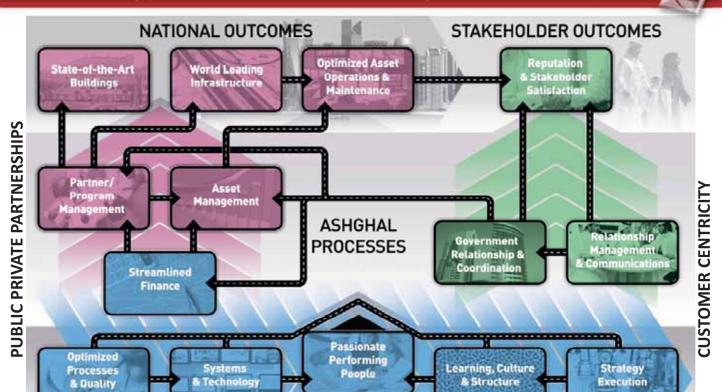
هيئة الأشغال العامة PUBLIC WORKS AUTHORITY

Gaining an appreciation of our investment portfolio



Over US\$ 40 Billion in the next 5 years
Drainage utilities approximetly US\$ 10 Billion

Our strategy is aimed at delivering on Outcomes

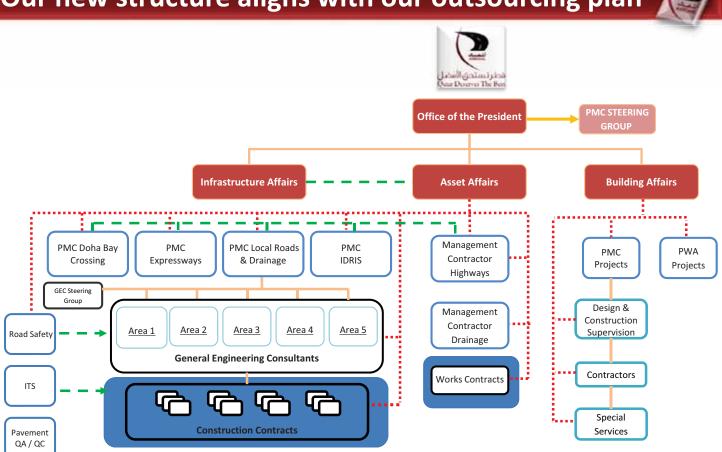


هيئة الأشخال العامة PUBLIC WORKS AUTHORITY

ASHGHAL LEARNING & GROWTH

Our new structure aligns with our outsourcing plan

Management



Ensuring a 1st class service starts with procurement



... from previous procurement experiences, we learned that our procurement approach invoked the wrong behaviour

Single Stage, Two Envelope

Top Companies submit best methodologies, but poor staff

"Innovation" is not offered / value orientated companies decline

Companies allow for risk by increasing their fee

Attrition between PWA and tenderer when debating quality or scope issues

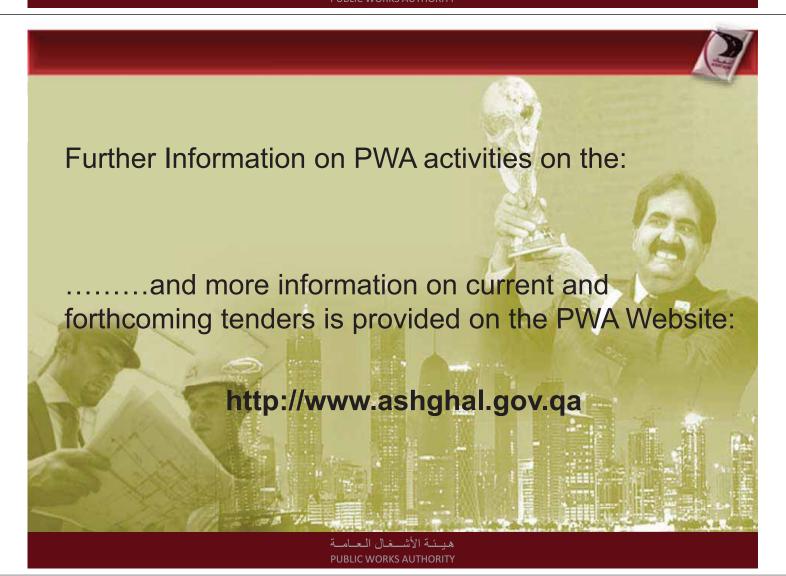
... A recent example of the scoring criteria for high value engagements

Technical Score70%

Financial Score30%

... some engagements with complex scope require A TWO STAGE APPRACH

هيئة الأشخال العامة





Thank you

هيئة الأشخال العامة PUBLIC WORKS AUTHORITY



PPP Council for Overseas Water Infrastructure



Ductile Iron made Ball Type Flexible Expansion Joint

TAI-FLEX



Available DN50 ~ DN1800



Strong points

- Non bolt/nut structure
- Compact design
- Superior anticorrosion
- Excellent water tightness
- Corresponds to torsion



Appearance

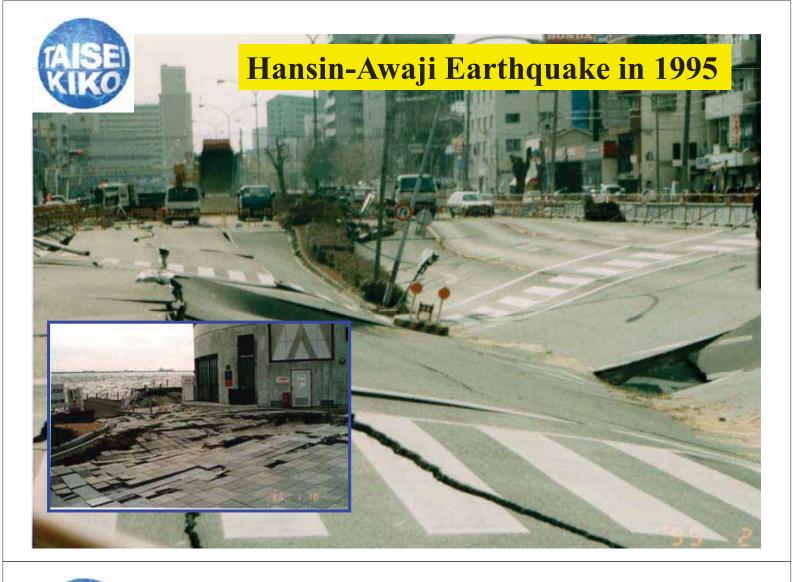














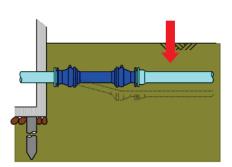
damaged



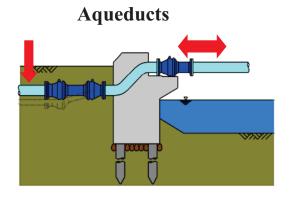


Applications

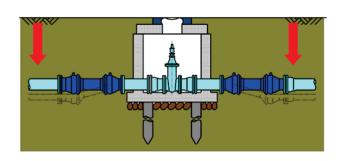
Pipe installation around a structure

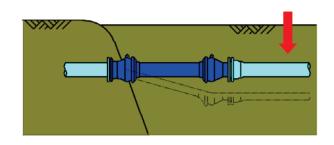


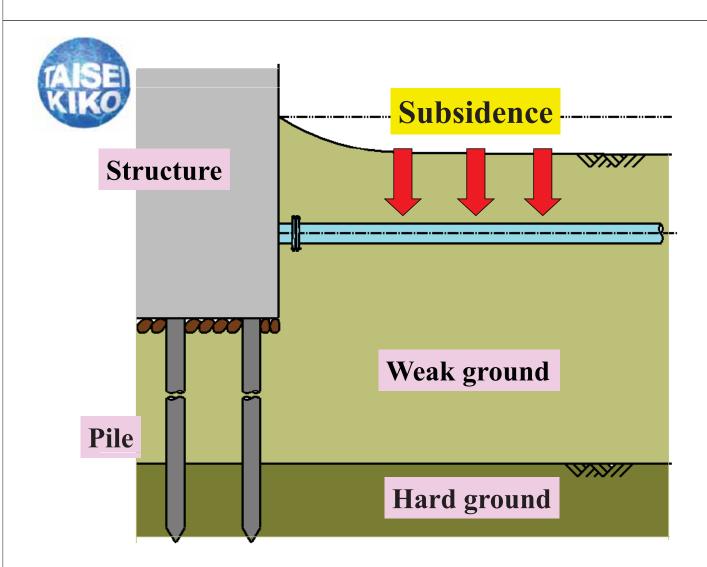
Around a valve box

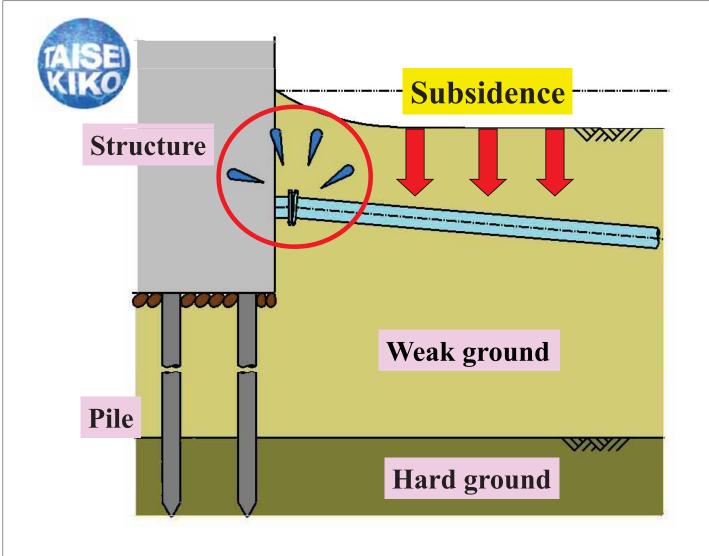


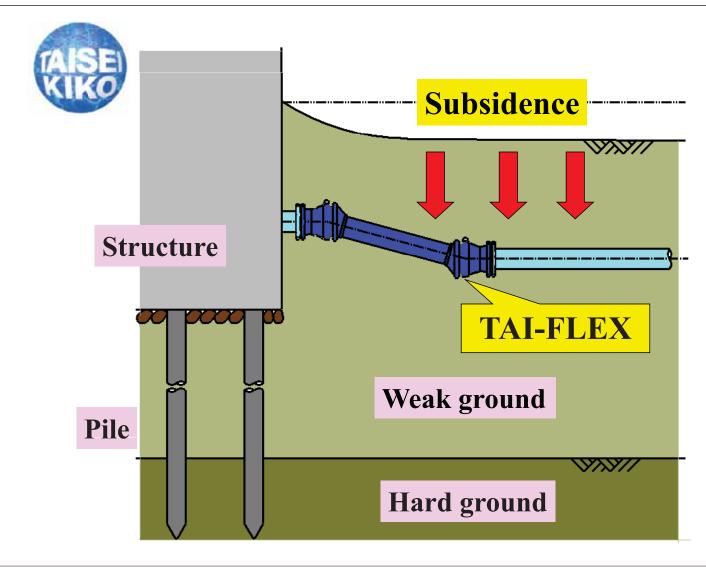
Boundary of earth layer











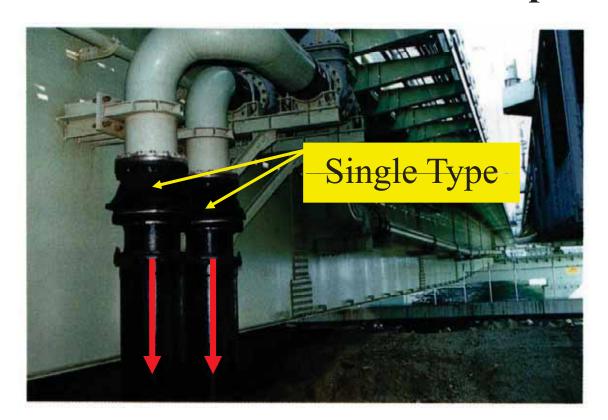


Kansai International Airport -Artificial Island-

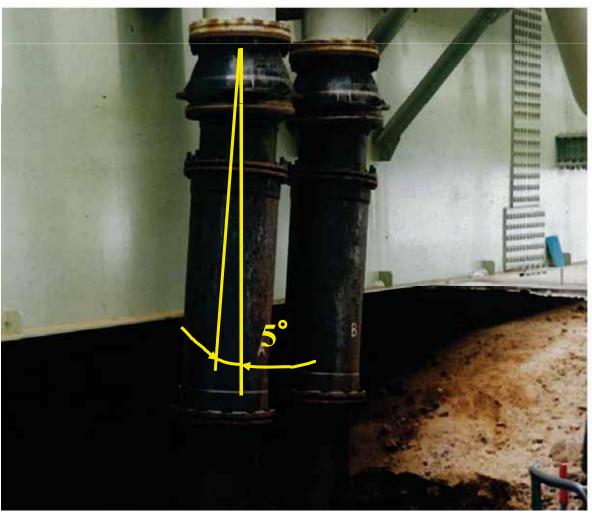




DN 400 Single Ball type at Kansai International Airport









DN 1800 TAI-FLEX at Water purification plant





Project in the U.S.



TAISE KIKO

Project in Hong Kong





Ductile Iron made Ball Type Flexible Expansion Joint

TAI-FLEX



Available DN50 ~ DN1800



Thank you for sharing your time with TAISEI KIKO. For more information,

URL: http://www.taiseikiko.com

E-mail: operations-dep@taiseikiko.com



PPP Council for Overseas Water Infrastructure



Pioneer of Line Stopper

Under Pressure Valve Insertion Method
YANO-STOPPER





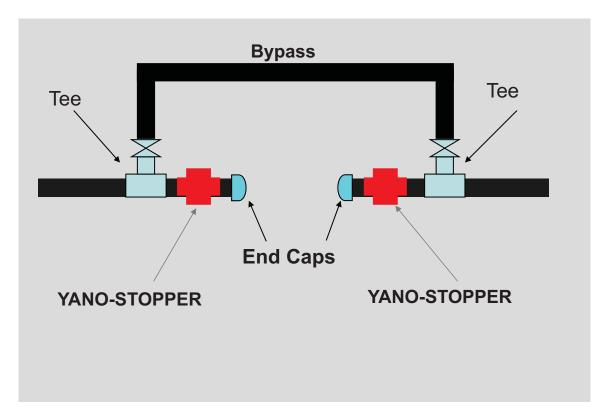
Application of YANO-STOPPER

YANO-STOPPER is installed under pressure to

- Establish new network
- Minimize water flow suspension area
- Prepare for emergency shut-off

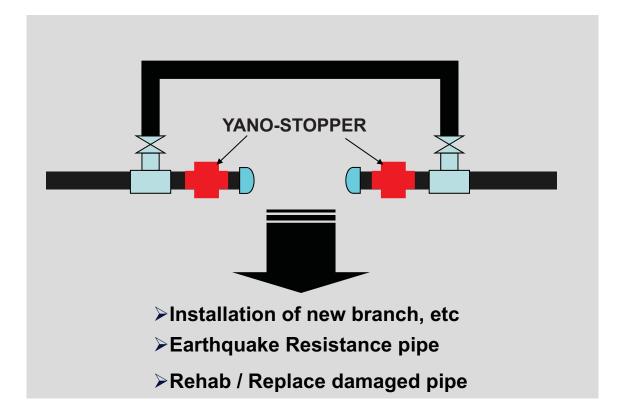


Application of YANO-STOPPER





Application of YANO-STOPPER





Merit

- Safe and easy installation
- Plug replacement to blind flange
- Relatively small excavation ditch
- Minimum stress on pipe
- No coupon left behind



Installation Time

INSTALLA	TION TIM	E AND NUI	MBERS O	F WORKER
PIPE SIZE	80mm	100mm	150mm	200mm
TIME	60min	60min	90min	120min
WORKERS	2	2	2	3
PIPE SIZE	300mm	400mm	500mm	600mm
TIME	180min	200min	300min	360min
WORKERS	3	3	4	4





250mm

180min 3



Job References

- Over 165,000 installations since 1973
- Work experience in
 - Egypt

- Russia
- France
- Singapore
- Germany
- United Kingdom

Iraq

United States



First Installation
1973 ~1987
City of Kyoto
(Exhibited in Sanda)



Applicable Pipes

YANO-STOPPER is designed to cater for Ductile Iron pipe, Steel pipe, PVC pipe as well as ACP pipe. Available from φ 75 ~ φ 600.

Availability

- 10 cm cm							
Kinds	Size						
DCTP	Metric size	φ 75 ~ φ 600					
DC11	Inch size	3"- 12"					
Steel		ϕ 75 \sim ϕ 300					
ACP	φ 75 ~ φ 300						
PVC	ϕ 75 \sim ϕ 200						

☆Based on JIS standard pipe.





A SOUTH Tyneside company is set to create up to 20 jobs after securing specialist equipment from Japan which is in demand by water and gas boards across the UK.

Utility Technology Service (UTS), which is based on Jarrow' Bede Industrial Estate and has factory at the Port of Tyne, is expanding after investing mor than £500,000 on equipment which is unique in Europe.

The company makes pipes for water and gas boards up and down the country, including North West Water.

pipes and responds to emergencies.

Owner Shaun Sadler and he will be thiring and retraining up to 30 more stell to deal with a new device called an

infine valve which is much needed for the water and gas industries.

It is made by Japanese company Tasel Kiko Ltd. which has granted excisive rights to UTS for its sale and after

care services.

The device helps utilities to fix pips without needing to turn customers' surplies off.

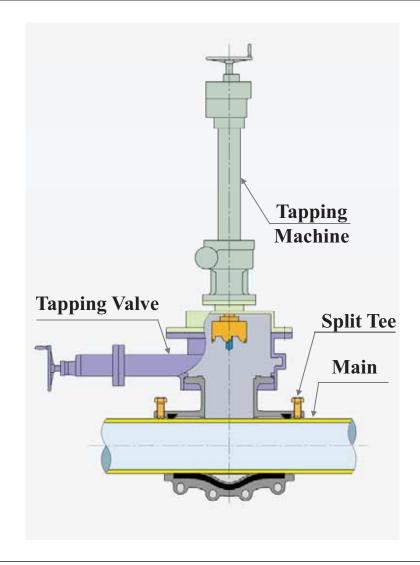
Mr Sadler said he expects business to take off when the new valve arrives. "There is no other company in Europ which has it.

"We are expecting growth to really take off. We have done test marketing in the UK and everyone wants it, but the problem is getting quality people into the business so we can start fraining

Mr Sadler said UTS will be having sta to use the valve in the field and it expected to be in use in three month time. Training will take about a

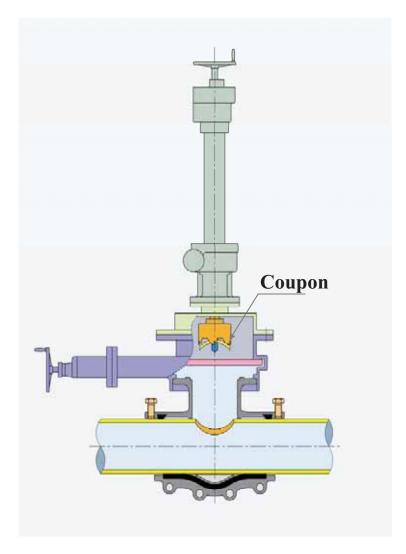


Tapping



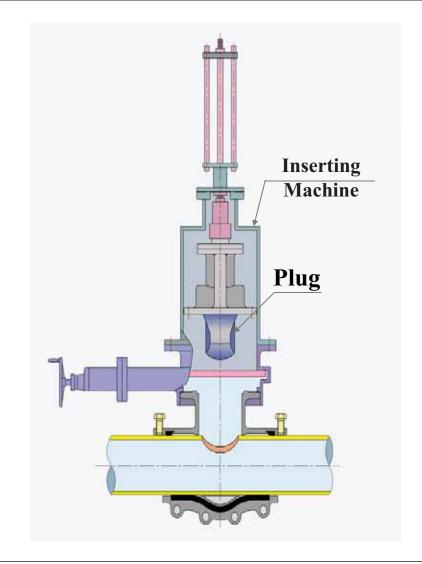


Completion of Tapping





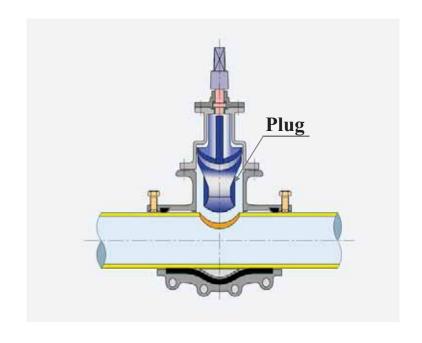
Inserting Plug





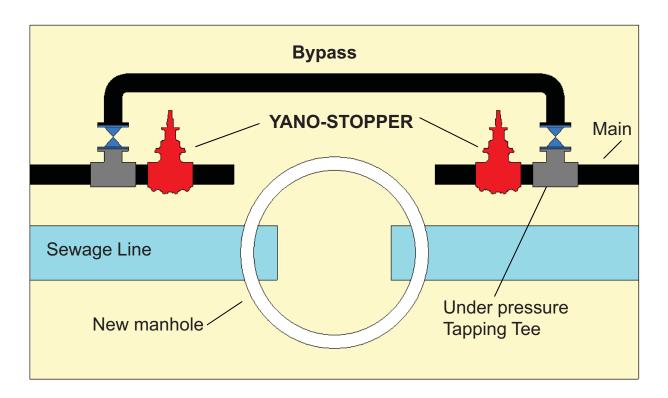
Procedure

Completion



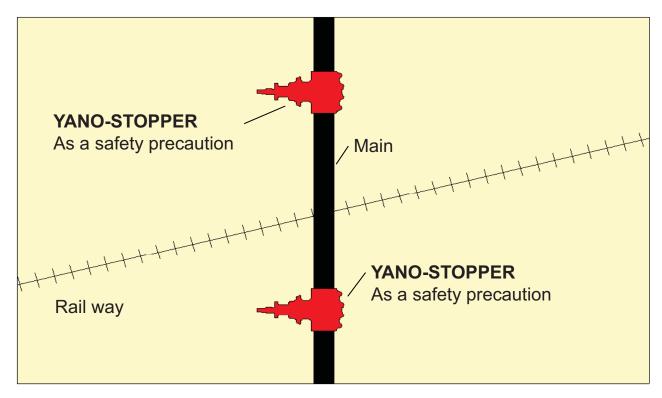


Example 1 Bypassing under pressure



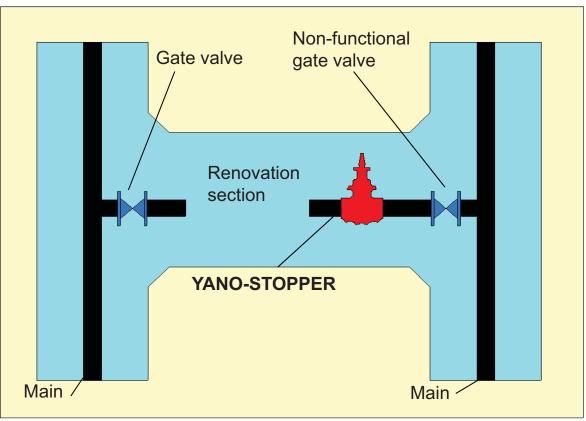


Example 2 As a safety precaution





Example 3 Substitute for non-functional gate valve





Example 4 Minimizing suspension area

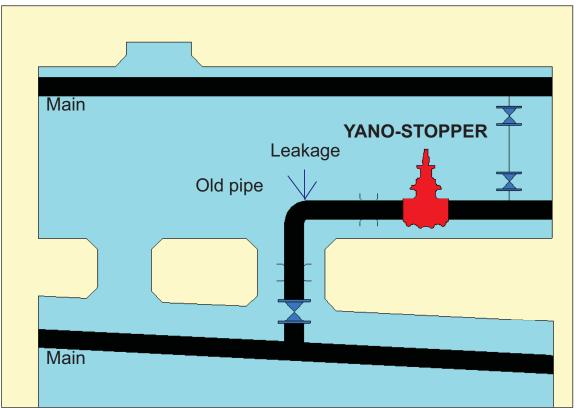
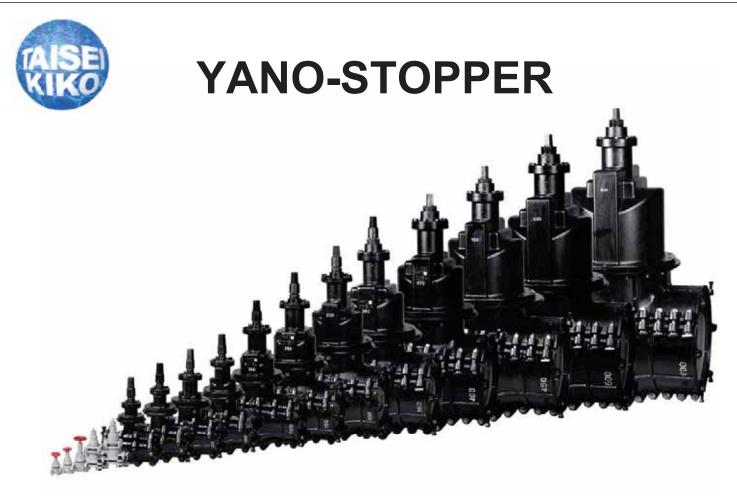




Photo from site





Available φ20 ~ φ600



Thank you for sharing your time with TAISEI KIKO. For more information,

URL: http://www.taiseikiko.com

E-mail: operations-dep@taiseikiko.com





Approaches for reducing Non-Revenue Water rate

February 2012

azbil Group Yamatake Corporation Kimmon Manufacturing Co, Ltd

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Company Introduction

azbil

History "Over 100 years"

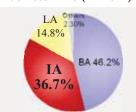
1906 Yamatake Shokai1952 Yamatake Honeywell1998 Yamatake

2012 azbil

Net Sales /Employees

- Sales 2010 Million US\$ 2641
- Number of Employees 8215

Business ratio (FY2011)





Building Automation

Industrial Automation

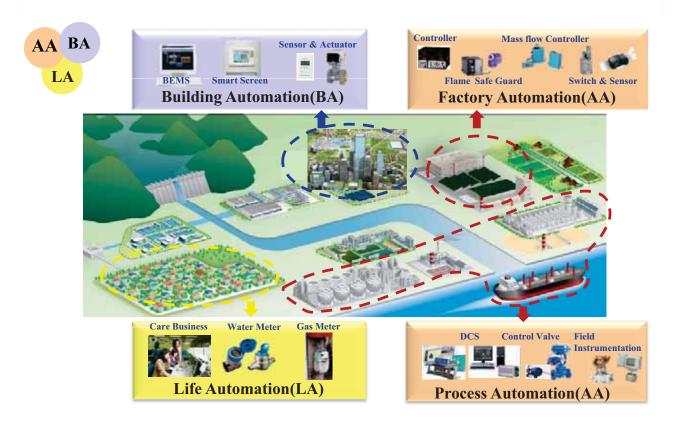
Life Automation

From A to Z

azbil (Automation · Zone · Builder) represents our philosophy of realizing safety, comfort and fulfillment in people's lives, and contributing to global environmental preservation through

"human-centered automation"

azbil business field





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Approaches for reducing NRW rate



Contents

- Definition of Non water revenue
- Cause of NRW
- Solution for minimizing NRW
- Out line of Automatic Meter Reading & Inspection system
- Key facts for reducing NRW
- Case study
- Conclusion

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5

Definition of Non-Revenue Water (NRW) azbil Billed Billed Revenue Water Revenue Consumption Unbilled Customer Illegal Commercial Water Consumption Consumption Non Revenue Water Meter and Data Error Physical Leakage Loss

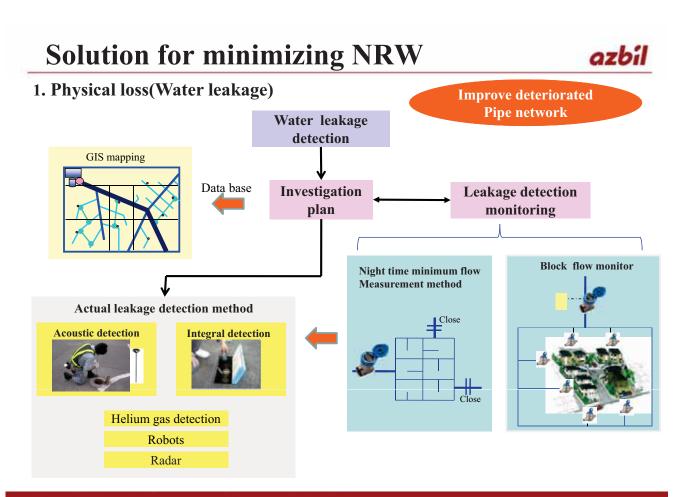
Japan is the lowest NRW country all over the world NRW 3.7% Tokyo Metropolitan Waterworks Bureau

Source: JICA presentation

Cause of NRW



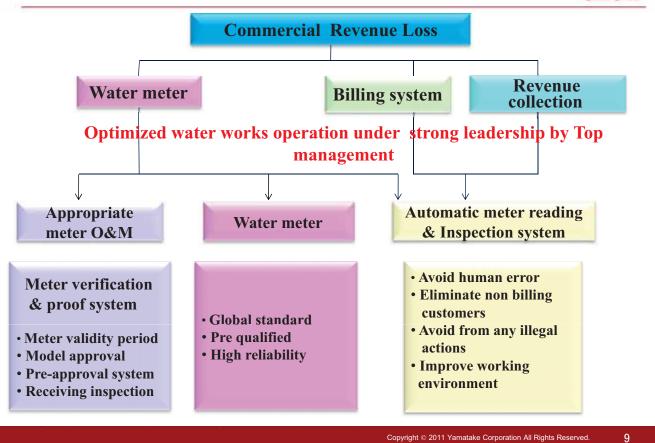
Leaks from • Poor O&M, the lack of Water 1. Service pipe active leakage control **Physical Loss** 2. Tanks, Hydrant Distribution Poor quality of underground (Water leakage) 3. Faucet assets. + •Limitation of manual meter 1. Reading Error reading 2. Illegal connection 3. Broken Meter Water • Illegal connection such as 4. Accuracy Meter theft in various forms Commercial (Low flow) Poor Water meter quality Revenue and O&M Loss 1. Human Error **Billing** Poor O&M 2. Illegal inspection **System** 3. Loss of Records Poor working environment Not enough interest from 1. Admin.Error Top management Revenue 2. Procedural Issues Not enough investment Collection **NRW** 3. Policy Issues Political issues Source: JICA presentation



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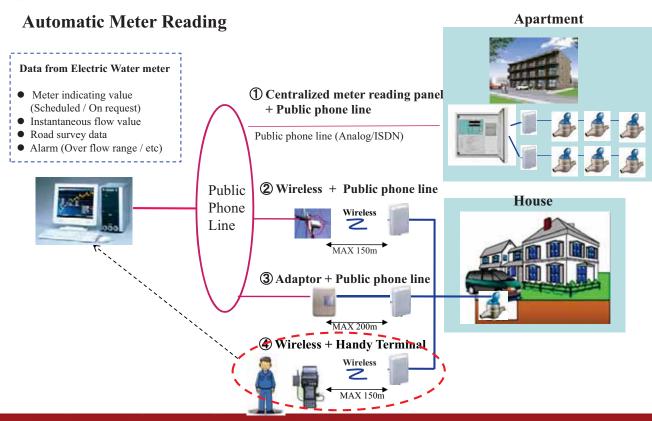
2. Commercial revenue loss





Out line of Automatic Meter Reading & Billing system

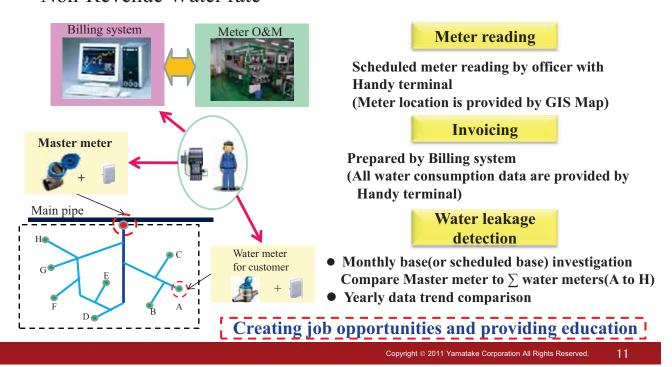


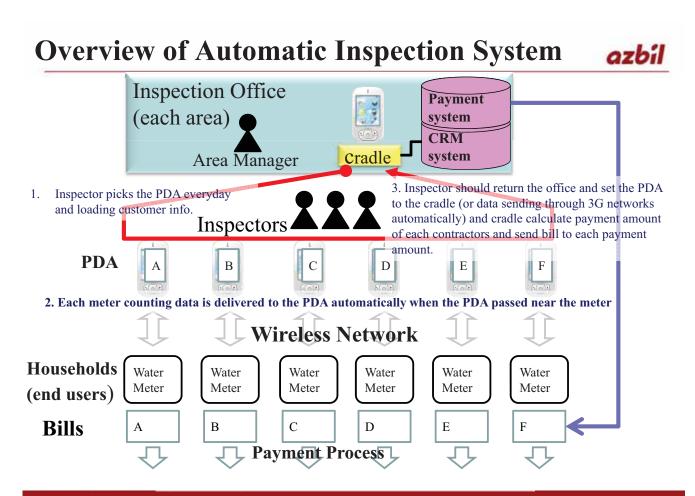


Conclusion



 Install Automatic Meter Reading system with block monitoring method and Automatic Inspection system in order to minimize Non-Revenue Water rate









History of Swing Corporation



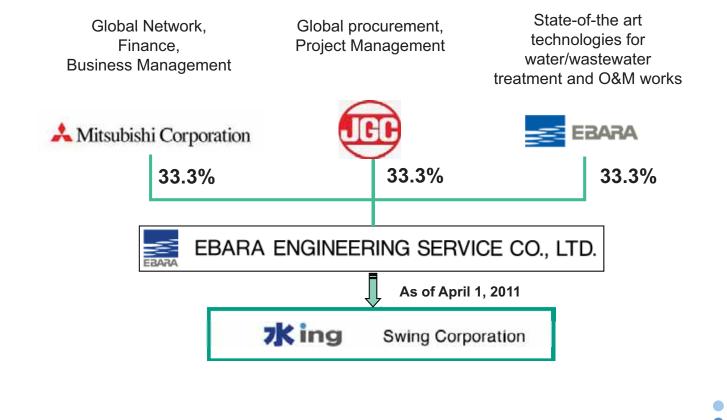
- ■1912 Inokuchi Type Machinery Office founded by Issei Hatakeyama
- ■1920 EBARA Corporation established
- ■1956 EBARA-INFILCO established with INFILCO Inc(USA)
- ■1994 EBARA-INFILCO was merged into EBARA Corporation
- ■2009 All EBARA's water related business unit integrated to Ebara Engineering Service (EES)
- ■2010 Mitsubishi and JGC joined EES
- ■2011 EES has a new name Swing Corporation as of April 1

Organization Restructuring for **21 Century**

Pump Manufacturing One century(100years)

Water Treatment Half century(55years)





What is Swing Corporation?

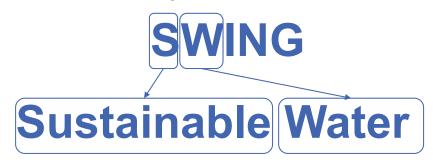




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Our logo **其前** ing is made up of the Japanese character for "water" "水"(pronounced "sui" in Japanese) and "ing" from English as an indicator of the progressive tense. Also, "Swing" contains meanings of "Sustainable Water".

We are proud of our leading-edge water and environment technologies, developed in Japan over many decades. Under our motto "Produce, Refine and Manage Water", we aim to integrate diverse technologies to provide our clients with complete solution.







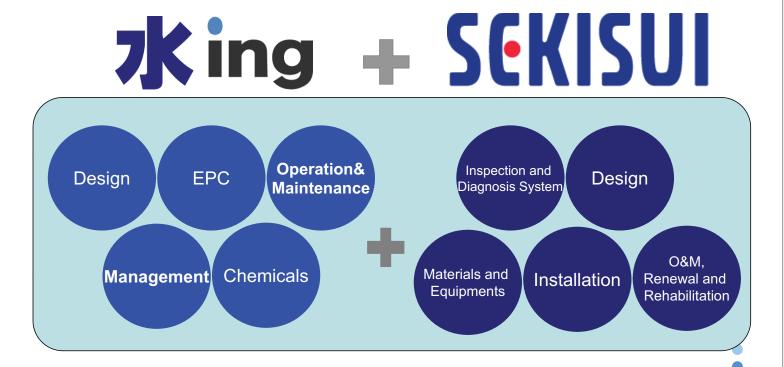


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Swing + SEKISUI

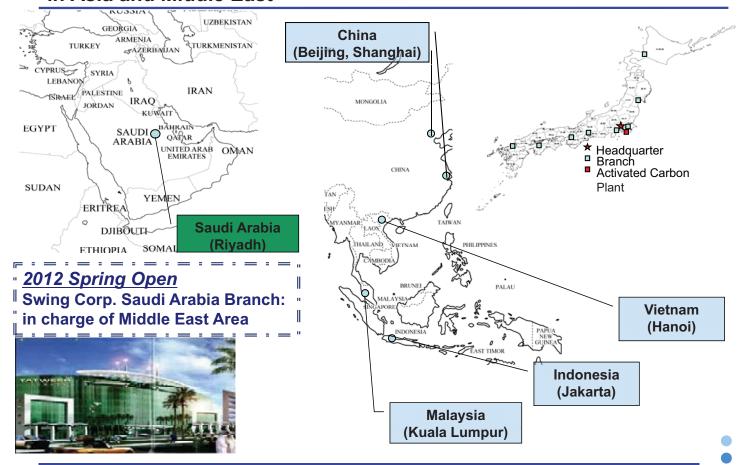


From water treatment to pipe network operation, maintenance and management, we provide integrated business support for your business needs.



Swing has 9 branches in Japan and 6 strategic subsidiaries in Asia and Middle East

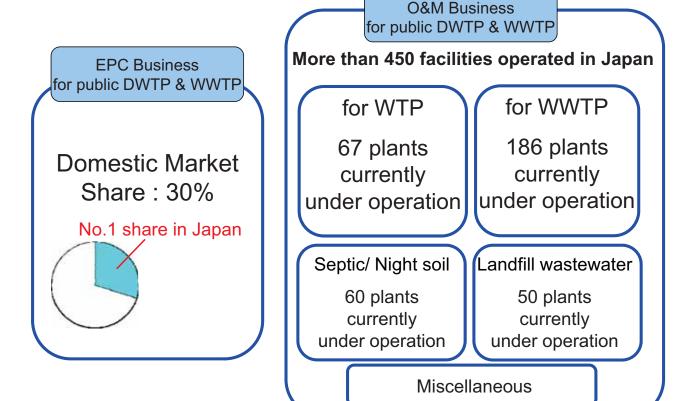




ing has abundant experience both in EPC and O&M works

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Swing employs Over 2,000 skilled Operators and 1000 well-educated engineers







- Operator: over 2,000
- Process/Construction Engineer:500
- Well developed training programme
- Abundant experience in EPC and O&M
 - Accumulated know-how and network
 - Well developed emergency operation (flood, earthquake)





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R&D Center





- Water quality analysis
- Lab-scale test
- Commissioning assistance etc.









Domestic Experience

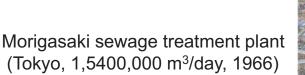
Sewage Treatment Plant 7King





Ariake sewage treatment plant (Tokyo, 300,000 m³/day, 1994)

Advanced treatment: Biofilm filtration (BIOPAC) and ozone





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Domestic Experience

Leachate Treatment Plant 7King





Landfill Leachate treatment

(Tokyo, Total 20,500 m3/d, 1979, 1986, 2000)

Process:

Nitrification/Denitrification (BIOERG)

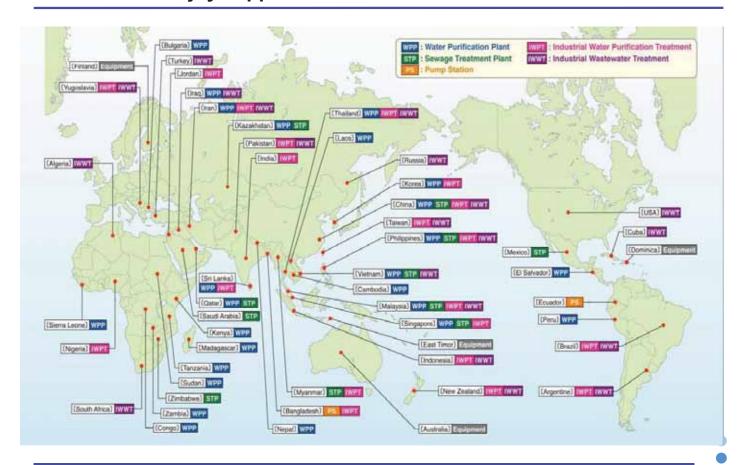
Fenton Reaction

Adverse moving bed activated carbon tower



ing accomplished EPC works all over the world and enjoys appreciations from our clients





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ing experience in Asia







Introduction of King (SWING) Sustainable Water Technology

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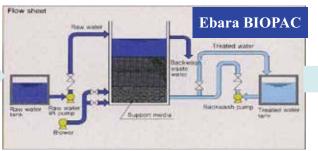


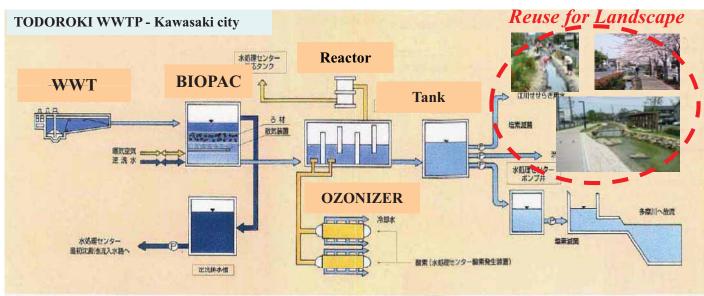
Water Reuse for Municipal Waste Water



Treated water









Roppongi Hills

Yebisu Garden Place

Treated Water; 1,050m3/d

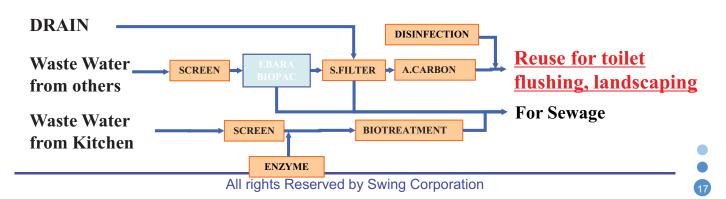
Treated Water; 1,051m3/d







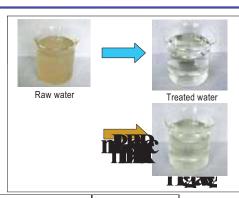




MBR SYSTEM



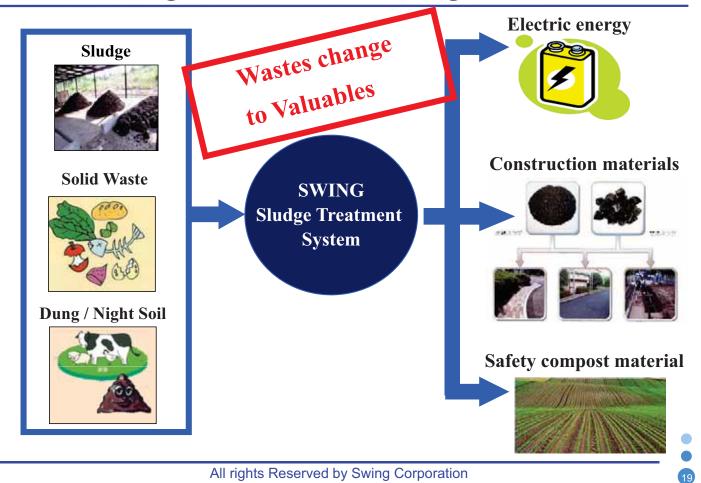




No.	Application	Capacity (m ³ /day)	Raw water		Treated water		Completion	
1	Food service	150	BOD=	400	mg/L	< 10	mg/L	1999
'			ss=	200	mg/L	< 15	mg/L	
2	Restaurant	67	BOD=	703	mg/L	< 10	mg/L	1999
2			ss=	250	mg/L	< 10	mg/L	
3	River Purification	27	BOD=	70	mg/L	< 2	mg/L	1999
3	River Purification		ss=	17	mg/L	< 2	mg/L	
4	Chemical	150	BOD=	1,500	mg/L	< 20	mg/L	2000
4	Chemical		ss=	32	mg/L	< 10	mg/L	
-	5 Food industry	82	BOD=	740	mg/L	< 20	mg/L	2001
9			ss=	210	mg/L	< 40	mg/L	
6	8	312	BOD=	200	mg/L	< 5	mg/L	2001
	Sewage		ss=	200	mg/L	< 5	mg/L	
-	7 Restaurant	82	BOD=	244	mg/L	< 10	mg/L	2001
′			ss=	200	mg/L	< 10	mg/L	
8	Beverage	40	BOD=	1,100	mg/L	< 30	mg/L	2003
°			ss=	200	mg/L	< 64	mg/L	
9	Food industry	10	BOD=	4,000	mg/L	< 20	mg/L	2005
			ss=	800	mg/L	< 30	mg/L	
10) Pharmaceutical	16	BOD=	470	mg/L	< 30	mg/L	2008
			ss=	80	mg/L	< 40	mg/L	

SWING Sludge Treatment Technologies

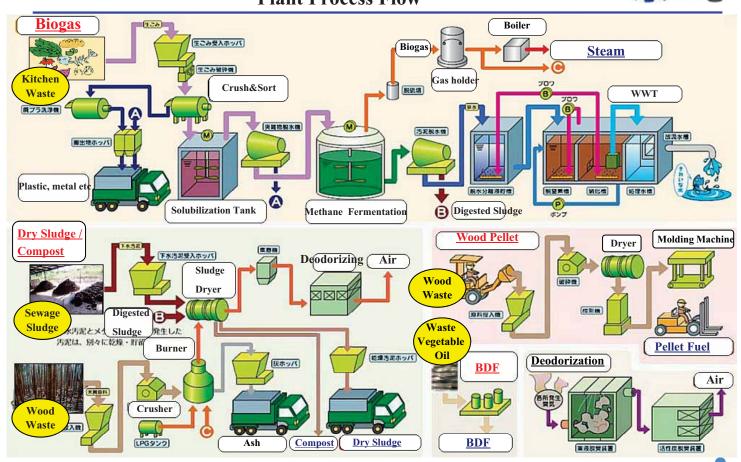




SWING Sludge Treatment System

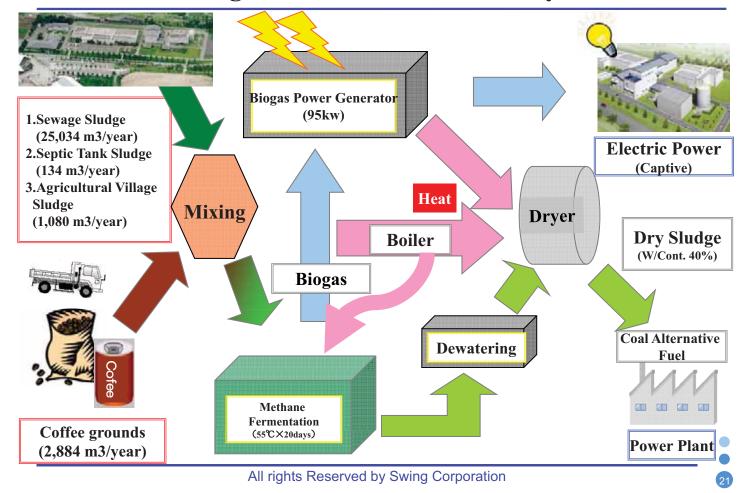






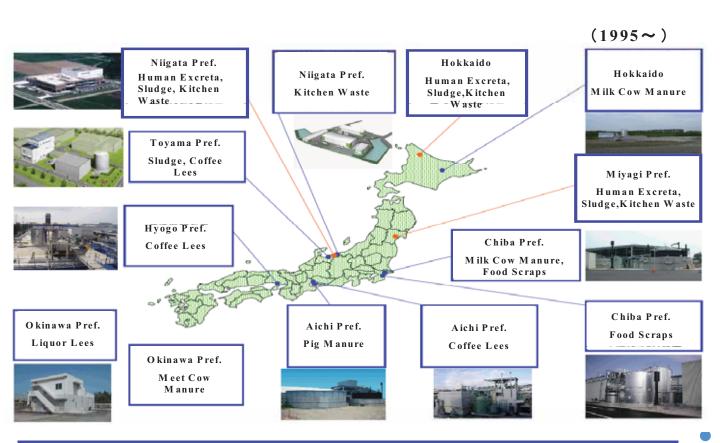
Biogas Plant in KUROBE City





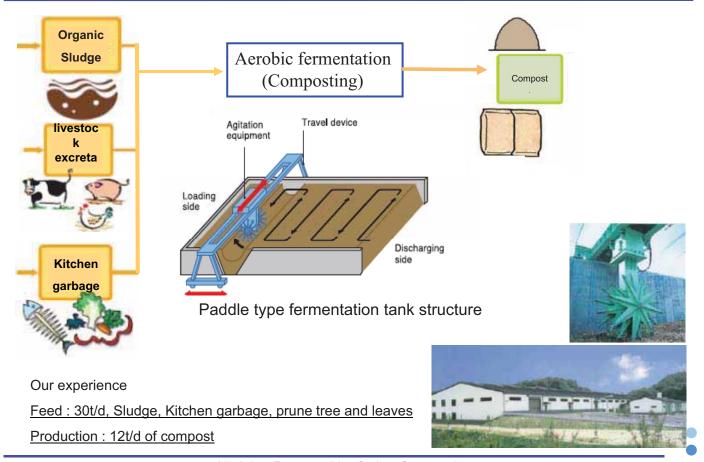
Track Record for Methane Fermentation Plant





SLUDGE RECYCLING SYSTEM (Composting Plant in SENDAI City)





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Thank you very much for your attention!

Swing, a total solutions provider for water and the environment.

Swing Corporation 11-1 Haneda Asahi-cho, Ohta-ku, Tokyo 144-8610, Japan http://www.swing-w.com/en Contact: aoki.naoto@swing-w.com niida.yutaka@swing-w.com yano.satoshi@swing-w.com